

Published based on [Free Ways To Increase Website Traffic](#)

# Free Ways To Increase Website Traffic

A lot of my subscribers and team members always email me asking the same question, What is the best fastest free ways to increase website traffic?

Before answering I would like to present some issues that they mentioned in their e-mails.



Some of them went through hundreds of pages, ebooks, articles and blog posts about how to increase website traffic, and it was only a waste of time.

Others have purchased traffic software that claims that it will generate thousands of hits fast. But after they purchased the software they found out that it's all about buying click from Pay Per View or other ads from media sites.

Most of them know the basic free ways to generate and increase website traffic, like article marketing, forums, video marketing and more. But after going through all these traffic strategies they could not reach the traffic they seek.

So let's agree on one thing first.

Don't ever buy a traffic software that does not tell you exactly what is the source of traffic it target, and if the owner claim that his traffic source is a secret source, so be sure you can get full refund before purchasing the software. Also we all know that traffic exchange, and free programs are most likely waste of time.

So what are the best free ways to increase website traffic?

First you need to understand that the best source of free targeted traffic (The most valuable traffic) is search engines through organic listing. But to get some share of this traffic you need at least to be in the first page. And it's like a snow ball it starts small and get bigger.

But to reach good search engine ranking, and to be more specific, Google ranking, you need to build links to your pages after optimizing your pages to be friendly to search engines and uses.

So the best free way to increase website traffic will be marketing strategies that build you backlinks and momentum of website popularity. This momentum will increase with the time as long as you keep building backlinks to your pages and add more content to your website or blog.

Those strategies could be article marketing, forum marketing, guest blogging, video marketing, social media marketing, RSS marketing and Press Release marketing. Each as individual strategy is a great way to increase website traffic but only if you keep doing it.

Most webmasters focus on one marketing strategy, but after a month or more they give up because they did not get results, so the move on to the next and same will happen again and again.

Once Shawn Casey told me that " no matter what happens, keep marketing, don't judge your results fast, If you keep marketing money will come".

I personally must use all the marketing strategies to get all types of targeted traffic, but I don't have time to go through all those marketing strategies manually.

Again these marketing strategies are:

Article marketing, writing article and distribute them through article directories.

Guest blogging, it means writing blog post and posts them on other blogs that accept guest blogging.

Video marketing, create short videos and upload them to some popular video sharing sites and having the link on the description of the video.

RSS marketing, simply submitting RSS feeds to all RSS sites.

Press Release, distributing press release through popular news sites.

Bookmarking, forums, directory submission, sometimes blog commenting.

You can see it will take a full time job without the social network marketing. And honestly I started my online business in order to be free and have more time to myself and my family. And even if I had the time I will not be able to do it again and again all the time.

That's why I use software and services to help me get the job done perfectly with minimum time and minimum investment.

Some will say "This way it's not FREE traffic"; maybe but still it's better than buying traffic directly through PPC, Google adwars, banner ads, email marketing or any other paid traffic. This way I am building a long time asset, and I am paying for software and services that build momentum to my business, not paying for the traffic. All webmasters, affiliate marketers, internet marketers and SEOers are doing the same, some even have tens of software and services because they are not targeting Google first page but Google first result.

What are the Best software I'm using.

First of all I'm using the [All-In-One-marketing](#) from Online Gurus; this software alone can do miracles to your business. And if you need minimum investment with best results this software is the ideal solution. And again if you are not sure about automatic software, the [all-in-one software](#) is not automatic, it's a manual marketing software that help you go through all the marketing strategies manually from one platform and doing the marketing faster, easier and effective.

I am also using the [Free Traffic System](#), I am a Pro member but you can get great benefits from their free membership.

Another great automatic software that automatically generate good backlinks and traffic is the [Article Submitter](#) that is the only software that submits articles to popular article directories.

For more details about this link building strategies go to [link building strategies](#).

The best free ways to increase website traffic, are the link building strategies, but you can always research and analyze your results to get your own strategy of generating high amount of website traffic. But always remember, everything online could change, but not search engines that are the best source of traffic.

You can also find this article published on [Free Ways To Increase Website Traffic](#), and on the tag pages [Article](#)

[Marketing](#), [Backlinks](#), [Free Targeted Traffic](#), [Free Traffic](#), [Google](#), [Marketing Strategies](#), [Momentum](#), [Pay Per View](#), [Search Engine Ranking](#), [Search Engines](#), [Secret Source](#), [Snow Ball](#), [Target](#), [Team Members](#), [Traffic Exchange](#), [Traffic Software](#), [Traffic Source](#), [Traffic Strategies](#), [Video Marketing](#), [Waste Of Time](#).